## Multi-Use Facility Applicant Summary

Applicant Information				
<b>Legal Name of Applicant:</b>				
<b>Date Submitted:</b>				
Is the Applicant a public agency or unit of government (including tribal)?	Yes No  If NO this question, contact Rachael Petro or Al Ewing at the Denali Commission at 907-271-1414 to determine if your organization is eligible to apply for funding. (See page 2 of the Multi-Use RFP)			
Mailing Address:				
Employer Identification #(EIN)				
Contact Person: Name: Title: Phone # and Fax #: E-mail address:	(A person who filled out the application or who can answer questions about it)			
	Project Summary			
Facility or Project Name:				
Brief description of project:				
Type of funding requested:	Design & Construction Construction	_ Design & Renovation Renovation		
<b>Proposed Time Line</b>	Project Start Date Construction Comple	te Date		
	Cost Summary			
	<b>Existing Facility</b>	Total New/Expanded Facility		
Facility Square Footage				
Description of Multi-Use Space				
<b>Estimated Cost of Project:</b>	\$			
<b>Applicant Cost Share:</b>	\$			
Amount Requested from Denali Commission:	\$			

Aut	horized Represen	tative of the Applicant	
Representative	(A person who can o	onduct business on behalf of the a	pplicant)
Name:			
Title:			
Phone #:			
<b>Fax #:</b>			
E-mail address:			
Representative Signature:			
<b>Date Signed:</b>			
For Denali Commission Use O	nly:		
<b>Date Application</b>			
Received:			
Funding Approved?	Yes	No	
<b>Amount Approved:</b>	\$		
Approval Date:			
DC Representative:			
Typed Name:			
Signature:			

### **MULTI-USE FACILITY BUSINESS PLAN**

### I. Community Profile & Support

A.	Community information
<u>1.</u>	Identify the community(ies) to be served
2.	Describe the geographic location of the community(ies):
	Population as of the 2000 census
	www.dced.state.ak.us/cbd/commdb/CF_COMDB.htm for these numbers)
	Estimated population in 2003
5.	Does your community have a seasonal change in population? Yes No
Da	<del></del>
De	escribe the seasonal change (e.g. tourism, fishing, etc).
Ho	ow much does the population change?
В.	
	<ol> <li>Describe how your community currently provides the services which will be provided by this Multi-Use facility. (between ½ - 2</li> </ol>
	pages)
<u> </u>	2. Overview of Community Planning Process
	a. Has your community been involved in a Multi-Use facility
	planning process?
	Yes No
	b. Did the process address the services to be provided in this
	Multi-Use facility?
	Yes No

	d. Are there minutes or any documentation of the planning process?
	YesI
	If <b>Yes</b> , Label as <b>ATTACHMENT</b>
	<ul> <li>e. Please attach the portion of your community plan which addresses t proposed facility. Label as ATTACHMENT - 2</li> </ul>
Brie	olem Statement and Goals ily state the identified needs to be addressed and the goals to be eved.
(Wh	is there a need for a Multi-Use facility and what will you accomplish?)
Cor	nmunity Governance Organizations
1.	nmunity Governance Organizations  Identify all governance organizations in your geographic area:
1. Com	Identify all governance organizations in your geographic area: munity/City Council:
1. Com Bord	Identify all governance organizations in your geographic area: munity/City Council: ugh Assembly:
1. Com Bord Triba	Identify all governance organizations in your geographic area: munity/City Council: ugh Assembly:  Council:
1. Com Bord Triba	Identify all governance organizations in your geographic area: munity/City Council: ugh Assembly:
1. Com Bord Triba	Identify all governance organizations in your geographic area:  munity/City Council:  ugh Assembly:  al Council:  er:  Identify the organizations involved in planning or applying for this

Services:	Provider:	% of space used in facility
		I
4 18/1	.4::: 41 0	
	itilize these services?	
facility:	rs/service providers in your g	geographic area who will utilize this
•	gh:	
-	-	
I ribal:		
Private:		
2. Wny nave	you chosen to combine th	ese services in one facility?
3. What will t	the rest of the facility be us	sed for?
		those who can pay? (e.g. serve
,		
5. Describe h	ow joint occupancy will ma	ake operational sense (save money
	dministration, etc.).	

F.	<ol> <li>Relationships with Existing Providers</li> <li>If there are service providers in the community who are not connected with the proposed project, offering similar or the same services to be offered in this facility, explain how they will be affected by the new facility.</li> </ol>					
	2. Are there any unresolved concerns regarding competition between your Multi-Use facility and other providers in the community? Please explain:					
	3. Provide copies of letters of support from any local providers who provide similar or complimentary services to your Multi-Use facility.  Label as ATTACHMENT - 3					
II. Fa	cility Issues					
Α.	Owner & Operator  1. Who will own(s) the facility? Name: Address: Phone: Fax: Email:  2. Who will oversee the operations and maintenance of the facility? Name: Address: Phone: Fax: Email:  Email:					
В.	1. Have you selected a preferred site for the new facility? Yes No If NO, skip ahead to the next question.  a. Why is the site you selected the best site? What factors were considered in site selection?					

b. Does your selected site provide some special advantage in terms of long-term cost savings (e.g., making use of waste heat)?

2. Util	lity Hook-ups / Access Roads
a.	Will your facility be served with piped water, sewer and electricity? (If existing, is it served with these utilities?)
	Yes No
b.	If the facility is not served by necessary utilities, explain:
	signated site is <i>not</i> within 150 feet of all existing utility hookups so roads, answer the following questions. If it is, go directly ahead
o item 7 b	
	y which utilities and/or road connections are 150 feet or more our designated site.
conve	n why your community didn't choose a site with existing, nient access. Attach maps and drawings as necessary to explain pecial situation. Label as ATTACHMENT - 4
conne	nte how much it will cost to make the required utility and/or road ctions. Identify who provided the estimate and provide nentation. Label as ATTACHMENT - 5
for the	n how you have obtained / will obtain the extra funding needed utility and/or road connections to the site. Include
corres	pondence and other documentation. Label as ATTACHMENT - 6
7. Sit	e Control
a. cor	The Denali Commission requires proof that you have legal atrol of the site, by deed or a 30-year lease. Do you have legal atrol of the site for the facility?  Yes No
	ase provide a copy of the deed or lease (and any other site control s). Do not send original documents. Label as ATTACHMENT - 7

	2. What has to be done before site control is secured?  Explain any problems with completing the process.
	3. Provide copies of any documents (i.e. letters of commitment from landowners or other documents) which demonstrate that site control will transfer to you. Be sure to indicate the date you will assume site control. Label as ATTACHMENT - 8
Provide a	n / Community Map site plan and community map showing site location for the existing d alternative new facility sites. Label as ATTACHMENT - 9
the site, a schools, o prepared t (formerly t	s should illustrate the location of the facility site and utilities in relation to site plan layout, and the position of the site in relation to airport, offices, etc. For some communities, the community profile maps for the Department of Community and Economic Development the Department of Community & Regional Affairs) can be used. In ances, a hand drawn may be used.
Discuss thapproach	Alternatives ne various alternatives you have considered for the facilities. If only one is feasible (there are no alternatives to the proposed building or ents), please explain:
Existing	Facilities (If being replaced, expanded, or renovated)
No	our project replace an existing multi-use facility? Yes
	hat plans do you have for using the existing facility, (i.e., will it be ed or used for other purposes)?
) \A/ill xe	our project expand an existing multiples facility?
No	our project expand an existing multi-use facility? Yes escribe your current facility – its condition, adequacy, suitability

	Will yo	our project renovate (or repair) an existing facility? Yes
	a)	If YES, when was the facility built?
	b)	Why does the facility need to be repaired? (see Multi-Use RFP, Additional Funding Requirements, p. 4)
	c)	If the facility was built in or after 1993, please explain what exceptional circumstances necessitate repair:
		<u> </u>
4.	inform	a any 3 <sup>rd</sup> party documentation verifying any of the above nation (from questions 1 – 3) and up to 5 photos if useful. Label as ament ?
F	Project	t Management
CO		anized project management plan that addresses both design & on phase activities is essential for the successful completion of a
1.	Pla	an, Permits & Regulatory Approval Documents
		pies of all applicable plans, permits, and regulatory approvals that you ned. <b>Label as ATTACHMENT – 10</b>
		e status of any documents you have not yet obtained, including ental and archaeological clearance.
2.	lde	entification of Architect  a) If you have an Architect/Engineering company what is the name of the company?
		b) What is the name of the Architect/Engineer?

F.

	3. Schedules and Timelines Attach a copy of the schedule(s) and timelines for your design completion and construction. Label as ATTACHMENT - 11
	Are there any obstacles that may delay the progress of the proposed project?  Yes No
	If YES, please explain:
	4. Resumes of Project Management Agent Provide resumes for the proposed planning, design, and/or construction management team (project manager, superintendent, etc. Label as ATTACHMENT -12
G.	Design and Drawings
	<ul> <li>A. Stamped Design Drawings</li> <li>Provide stamped design drawings of your facility (new, expansion, or renovation).</li> <li>Label as ATTACHMENT - 13</li> </ul>
	If designs are not stamped, when will they be stamped?
	B. Design Readiness If design is not complete, when will they be complete and stamped?
H.	Financial Plan Provide the appropriate financial information from the organization(s) applying for the funding. Label as ATTACHMENT – 14 (a-g)
prepara	ganizations involved in the operations of the facility must have input into the ation of the financial plan section. Each group must submit information so that an is of the financial viability is possible of the proposed Multi-Use Facility and ses therein.
1	. Actual Financial Statements
	Please provide copies of the most recent audited financial statements for the organization(s) that will be participating in the delivery services in this new facility. Include the auditor's opinion letter, balance sheet, income statement and statement of cash flows. Label as <b>ATTACHMENT 14a</b> .
2	. Capital Costs
Estima	ted Total Cost of your Project: \$

Source	e of estimate	(Provide docum	nentation and I	abel as ATTA	CHMENT 14	<b>b</b> ):

**Project Cost Share Calculation** 

	ject Cost Share Calculation	1	I
Line	Description	Sauras	Total
#	Description	Source	Space
1	Estimated Project Cost	Question above	\$
	0	Distressed Community	Distressed
0	Community Status ***	Criteria and Surrogate	Non Distropped
2	Circle the correct classification	Standard***	Non-Distressed
3	Maximum Percentage of Denali Commission Funding	Distressed = 90% Non-Distressed = 75%	%
4	MAXIMUM AMOUNT OF FUNDING FROM THE DENALI COMMISSION FOR THIS PROJECT	Multiply Line (1) x Line (3)	\$
5	MINIMUM AMOUNT DUE FROM THE APPLICANT	Line (1) minus Line (4)	\$
6	Cash to be provided by the Applicant (in the bank, loan approval, grant approval, etc)		\$
7	Value of Donated Land		\$
8	Value of Land Improvements		\$
9	TOTAL KNOWN FUNDING FROM THE APPLICANT	Add Lines (6) + (7) + (8)	\$
9			
9			
10	Balance - If the amount is greater than zero, project has identified adequate funding; - If the amount is less than zero, project requires additional funding in this	Line (9) minus Line (5)	

<sup>\*\*\*</sup> Go to <a href="www.denali.gov">www.denali.gov</a> , click on the "Multi-Use Facilities" tab, and then go to "Distressed Community Criteria and Surrogate Standard" for a listing of status by community.

Note that the only Applicant cost matches in this calculation are cash, donated land and land improvements.

NOTE: You must provide documents showing that you meet minimum cost share funding requirements before you can receive construction funding.

### a) Participant Project Funding Summary

Identify the cost share amounts to be provided by all facility and service participants. Insert rows in the table if necessary.

Source:	Description	Amount	Status*
		\$	
		\$	
		\$	
	TOTAL	\$	

<sup>\*</sup>Indicate "Status" by selecting one of the following options:

- (1) Funds have been secured and are in your bank account.
- (2) Funds have not been received, but a funding agreement has been signed and executed.
- (3) You have received written notification that funds have been approved.
- (4) You have applied for funds and are waiting for funding approval.
- (5) You are in the process of applying for funds
- (6) You have not yet applied for additional funding.

Provide copies of supporting documentation (i.e. copies of agreements, written notification, etc.). Label as **ATTACHMENT 14c** 

### b) Donated Land Value

The value of donated land can only be used as a cost share if the land is owned by the applicant. The donation of a lease is treated as an in-kind donation and does not qualify for cost share status.

	Estimated Value of Land	\$
valuation; a co	did you use to estimate a value for the ommercial real estate dealer's appraisal oted for a similar lot in the community).	

Provide supporting documentation regarding the valuation. Label as **ATTACHMENT**14d

### c) Value of Land Improvements

In some cases the costs of improvements to the facility site can be used as cost share. Examples include extension of utilities, site clearing, imported/placed sand and gravel, and parking lots.

Have you included improvements as part of your cost share?		
	Yes	No

Provide documentation to demonstrate the value of these improvements. Label as ATTACHMENT 14e

### 3. Revenues

Please list all sources of revenue that will support the operation and maintenance of the new facility such as local support, state and federal grants, tribal shares, private foundation grants, general donations, and fund raising, etc. Please provide copies of supporting documentation (i.e. copies of agreements, written notification, etc.). Label as **ATTACHMENT 14f**.

Source:	Description	Annual Amount
		\$
		\$
		\$
	Total Annual Revenue	\$

### 4

## 4. Expenses

# a) Operation & Maintenance

For the purposes of demonstrating a financial plan for the sustainable operation of a new multi-use facility, please complete the worksheet below (insert rows where necessary), and/or submit in separate form a more complete and precise account for operating and maintenance expenses. Label as ATTACHMENT 149.

Annual Operations and Maintenance (Attach a separate detailed description of estimates where necessary)	Hours per Week	x Weeks per Year	= Annual Hours	x Hourly Rate (\$)	= Annual Wages (\$)	+ Payroll Taxes (\$)	+ Employee Benefits (\$) **	= Annual Cost (\$)
Labor Expense								
Operating Labor								
Participant 1								
Position A								
Position B								
Position C								
Participant 2								
Position A								
Position B								
Position C								
Participant 3								
Position A								
Position B								
Position C								
Administrative Labor								
Facility Manager								
Bookkeeper								
Maintenance Labor								
Custodial Labor								
Other Labor								
Subtotal								
Utility Expense					Unit	Cost per Unit (\$)	x Units per Year	
Electicity								
Fuel Oil								
Water								

Sewer	
Other	
Subtotal	
Materials & Equipment Expense	
Maintenance & Repair Materials	
Custodial Materials	
Other Materials & Equipment	
Subtotal	
Other Expense	
Facility Rent	
Property Taxes	
Facility Insurance	
Write-Offs / Bad Debts	
Other	
Subtotal	
Total Annnual Operations and Maintenance Expense	θ

Estimate by multiplying Labor Cost per year times .08 % of annual wages

# Participant Cost Share Q

Describe how the organization(s) that will occupy the facility will share expenses. What organization(s) will administer operation and maintenance of the new facility?

### c) Renewal & Replacement (Depreciation)

To not fully account for depreciation is to significantly understate expenses. Provision must be made to write off the unsalvaged cost of an asset over its useful life.

Renewal & Replacement (Attach a separate detailed description of estimates where necessary)	Number	X Cost	÷ Useful Life	= Annual Cost (\$)
Depreciation Expense				
Facility	1			
Equipment				
Computers				
Furnishings				
Other Equipment				
Total Annual Renewal & Replacement Expense		-		

### 5. Financial Sustainability

o. I manda Gadiamabinity		_	
Financial Summary	Annual Amount (\$)		
Total Annual Revenue	, ,		
Less Total Annual Operations & Maintenance Expense			
Less Total Annual Renewal & Replacement Expense			
Equals Annual Revenue Over / (Under) Annual Expenses			
÷ Facility Square Feet			
Equals Average Annual Cost per Square Foot			
Does your facility budget clearly provide for all expenses re	•		
life of the facility, including all necessary preventive mainter	nance activities, appr	opriate res	serves
for major repairs, and eventual replacement of the facility?			
	_ Y	es _	No
If NO please explain	<del></del>	_	
If NO, please explain.			

### I. Applicant Resolution

The applicant organization must provide confirmation of their approval and support of the proposal and their acceptance of responsibility for the duties assigned to them in the proposal.

The signed forms also establish signatory authority for an appropriate official to conduct normal and usual business regarding the project.

The suggested format may be adapted to the particular circumstances of Multi-Use facility owners and operators, provided the new formats correctly identify the responsible participants and document their commitment to the project.

Provide a resolution from the organization that is applying for the funding. A sample resolution is provided. **Label as ATTACHMENT – 15** 

### J. Open Door Policy

The Denali Commission requires that all Multi-Use facilities that it funds be open to all who seek services and can pay for service. All applicants must have appropriate and necessary resolutions and support letters to acknowledge their responsibility for compliance with this policy. Your resolution (ATTACHMENT 15) noted above should include a statement of the Open Door Policy.

### III. Checklist of application materials

ATTACHMENT 1 ATTACHMENT 2 ATTACHMENT 3 ATTACHMENT 4 ATTACHMENT 5 ATTACHMENT 6 ATTACHMENT 7 ATTACHMENT 8 ATTACHMENT 9 ATTACHMENT 10 ATTACHMENT 11 ATTACHMENT 11 ATTACHMENT 12 ATTACHMENT 13 ATTACHMENT 14	- a	Documentation of Community Planning Process Community Plan (Multi-Use Facility Portion) Letters of Local Support (If applicable) Maps showing Utility Access Issues (If applicable) Cost estimate for Utility/Road (If applicable) Source of Utility Funding Documentation of Site Control Site Control Transfer Indication Documents Site Plan/Community Map Plans, Permits & Regulatory Approval Documents Project Schedule & Timeline Project Management Agent Resume Stamped Design Drawings Financial Plan Audited Financial Statements
	- b	Project Cost Estimate
	- C	Funding Summary Documents
	- d	Land Value Documents
	- e	Land Improvement Value Documents
	- f	Revenue Documents
	- g	Operation & Maintenance
ATTACHMENT 15		Applicant Resolution

### Authority to Participate and Commitment to Operate RESOLUTION NUMBER \_\_\_\_\_

on, 2003.
orized to execute subsequent amendments to the project within the scope of services or
of the Council is hereby ocuments required for granting and managing
commits to an "open-door" policy that assures can pay for such services.
commits to fulfilling the responsibilities and
ne Council endorses the Community's proposa RFP and commits to sustaining the facility and
Denali Commission Multi-Use Facilities RFP;
wishes to
and committing to facility operation.

<sup>&</sup>lt;sup>1</sup> Insert name of organization that is submitting the application

<sup>&</sup>lt;sup>2</sup> Insert title of person responsible for project oversight, usually the Council President or entity CEO